REVIEWED CONSOLIDATED RESULTS FOR THE 26 WEEKS ENDED 25 DECEMBER 2011

Overview
During the six-month period, as a subsidiary of Massmart, Group sales increased by 15.0%, operating profit by 15.3% and headline earnings by 21.1%. The weaker Rand during the period lowered foreign exchange translation gains and we incurred a R54.6 million foreign exchange loss. Excluding these two items, operating profit would have increased by 4.8% and headline earnings by 8.7%.

Group sales increased by 4.6% on a comparable basis, excluding parallel sales of 2.9%. (i) During the period we increased capacity in most businesses with the opening of new stores and re-fitting of old stores. (ii) During the period we also introduced new formats in our Foodco and Fresh Food stores.

We experienced cost pressures, which increased by 14.4%, as a result of our investments in refurbishment and new stores (opening growth of 0.5%), supply chain facilities and capability, and Foodco Retail as well as inflation increases in local total expenses (excluding foreign exchange translation gains).

Management has been focused on maintaining operating momentum whilst aligning our Governance and Reporting processes with the Group.

We areawards in both South Africa and Namibia regarding the separate legal challenges to the Walmart acquisition which followed the approval made in June 2011 in both countries.

Environment
The trend in the health of the consumer appear to be improving, underpinned by real wage increases and improving employment, but dampened by signs of over-stabilisation within the middle-income consumers.

While inflation, as measured by CPI, above the level of the SARB target of 6.0%, consumers have enjoyed a much lower inflation rate (only 1.1%) in the products they bought through our stores. Driven partly by the weaker Rand and by increased commodity costs, our Food inflation of 5.0% was the highest of our main categories during the period. General Merchandise remained inflation in food was 0.5% caused by mostly imported inflation and the benefit of hedging our costs.

The increasing complexity of the regulatory environment has required an investment in compliance. Given the high costs of compliance, these trends have reduced investment in makes more inflation cost and supplies to suppliers.

The profitability on the continent remain variable with some of the geographies of the last few years being less as countries struggle with political transitions.

Divisional operational review

The trading performance of the main operational divisions is shown below:

<table>
<thead>
<tr>
<th>Division</th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Massmart</td>
<td></td>
<td></td>
</tr>
<tr>
<td>South Africa</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Comparable store sales</td>
<td>11.6%</td>
<td>2.3%</td>
</tr>
<tr>
<td>Total sales</td>
<td>18.3%</td>
<td>12.1%</td>
</tr>
<tr>
<td>Massbuild</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Comparable store sales</td>
<td>10.9%</td>
<td>5.2%</td>
</tr>
<tr>
<td>Total sales</td>
<td>16.3%</td>
<td>12.1%</td>
</tr>
<tr>
<td>Massdiscounters</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Comparable store sales</td>
<td>11.8%</td>
<td>4.6%</td>
</tr>
<tr>
<td>Total sales</td>
<td>14.5%</td>
<td>8.7%</td>
</tr>
<tr>
<td>Masscash</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Comparable store sales</td>
<td>11.6%</td>
<td>2.3%</td>
</tr>
<tr>
<td>Total sales</td>
<td>18.3%</td>
<td>12.1%</td>
</tr>
<tr>
<td>Masswarehouse</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Comparable store sales</td>
<td>8.7%</td>
<td>0.5%</td>
</tr>
<tr>
<td>Total sales</td>
<td>12.1%</td>
<td>8.7%</td>
</tr>
</tbody>
</table>

The annual rolling return on equity was steady at 31.0% at December 2011. Despite the higher average interest-bearing debt, the Group's gearing ratio was steady at 31.6% (2010: 31.4%).

The tax loss provides for property, plant and equipment and increased by 32.4% compared to December 2010 as we invested for growth. No businesses were acquired during the period.

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Despite the higher average interest-bearing debt, the Group’s gearing ratio was steady at 31.6% at December 2011.

During the six-month period, four stores were closed and 21 opened resulting in a total of 350 stores at December 2011. Net trading space increased by 13.9% to 1,492,918m².

The Group’s gross margins of 17.0% is lower than that of the prior period (17.8%). Margins were steady in Massmart and Massbuild and lower in Massdiscounters. The lower margin in Massdiscounters is a reflection of lower unit volume in the higher margin Home Improvement and Appliances categories and a promotional mix sold increased slightly.

The Foodco and Fresh Food business increased the cost of sales by 4.6% on a comparable basis, excluding parallel sales of 3.1% and is a result of our investments in refurbishment and new stores (opening growth of 0.5%), supply chain facilities and capability, and Foodco retail as well as inflation increases in local total expenses (excluding foreign exchange translation gains).

During the second half of the year, the weaker Rand, the transaction of Massmart’s African shares resulted in an increase in growth can be in the 24.8% higher depreciation and amortisation charges and excluding these charges, the Group’s operating profit as a percentage of sales increased by 12.9%.

Included in operating profit is net realised and unrealised foreign exchange gains of R8.4 million (December 2010: R13.0 million net loss). Net interest paid of R406.1 million increased as a result of the Group’s capital expenditure programme. Working capital levels are expected to increase to support the increased turnover. (2010: R402.0 million). The Group’s gearing ratio was 31.6% (2010: 31.4%).

Direct costs incurred by the Group in connection with the Walmart integration totalled R4.7 million. Net interest paid of R406.1 million increased as a result of the Group’s capital expenditure programme. Working capital levels are expected to increase to support the increased turnover.

Strategy
Inflation was steady at 2.3% and Home Improvement inflation was steady at 0.6%.

The annual rolling return on equity was steady at 31.0% at December 2011. Despite the higher average interest-bearing debt, the Group’s gearing ratio was steady at 31.6% at December 2011.

The profit before tax increased by 8.5%. Game South Africa’s sales growth was lower than expected, indicative of pressure on the market. We have seen some new competitive activity in the Game format in South Africa.

The Foodco Retail division continued to grow with 15 stores (nine refurbished and six new) now in the format, including two in Africa, and the acquisition of Thuthukani’s retail Fresh stores at December 2011.

Massmart Thuthukani Empowerment Trust on Monday, 19 March 2012.

We areawards in both South Africa and Namibia regarding the separate legal challenges to the Walmart acquisition which followed the approval made in June 2011 in both countries.

The increasing complexity of the regulatory environment has required an investment in compliance. Given the high costs of compliance, these trends have reduced investment in makes more inflation cost and supplies to suppliers.

From the May trading period, six stores were refurbished and one store refitted and now re-open in the format, including both Africa, and are performing at or above expectations.

Trading profit before tax was R589.2 million during the period, an increase of 15.0% and after the one-off items. During the period, we opened four stores and refurbished six existing stores.

Mattressco comprises the 106-store General Merchandise discounters operation, which trades in South Africa, Botswana, Ghana, Mozambique, Namibia, Nigeria, Tanzania, Zambia and Zimbabwe, and the 168 instruct retail platform.

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### Highlights

#### Income statement

<table>
<thead>
<tr>
<th></th>
<th>6 weeks</th>
<th>52 weeks</th>
<th>6 weeks</th>
<th>52 weeks</th>
<th>% change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales (-)</td>
<td>3,435.8</td>
<td>2,899.6</td>
<td>3,465.8</td>
<td>2,899.6</td>
<td>1.9%</td>
</tr>
<tr>
<td>Cost of sales (25,917.3)</td>
<td>(22,431.5)</td>
<td>(22,431.5)</td>
<td>(22,431.5)</td>
<td>(22,431.5)</td>
<td>-1.0%</td>
</tr>
<tr>
<td>Gross profit</td>
<td>3,408.9</td>
<td>3,068.1</td>
<td>3,431.3</td>
<td>3,068.1</td>
<td>1.1%</td>
</tr>
<tr>
<td>Depreciation and amortisation</td>
<td>(375.4)</td>
<td>(375.4)</td>
<td>(375.4)</td>
<td>(375.4)</td>
<td>-1.0%</td>
</tr>
<tr>
<td>Interest income</td>
<td>8.9</td>
<td>8.9</td>
<td>8.9</td>
<td>8.9</td>
<td>0.0%</td>
</tr>
<tr>
<td>Other income</td>
<td>10.3</td>
<td>10.3</td>
<td>10.3</td>
<td>10.3</td>
<td>0.0%</td>
</tr>
<tr>
<td>Cash (and bank balances)</td>
<td>3,010.2</td>
<td>2,117.6</td>
<td>1,549.1</td>
<td>1,549.1</td>
<td>-24.8%</td>
</tr>
<tr>
<td>Total</td>
<td>3,422.6</td>
<td>3,068.1</td>
<td>3,431.3</td>
<td>3,068.1</td>
<td>1.1%</td>
</tr>
</tbody>
</table>

#### Statement of cash flows

<table>
<thead>
<tr>
<th></th>
<th>6 weeks</th>
<th>52 weeks</th>
<th>6 weeks</th>
<th>52 weeks</th>
<th>% change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating cash flows</td>
<td>3,408.9</td>
<td>3,068.1</td>
<td>3,431.3</td>
<td>3,068.1</td>
<td>1.1%</td>
</tr>
<tr>
<td>Investing cash flows</td>
<td>-554.6</td>
<td>-438.1</td>
<td>-607.3</td>
<td>-438.1</td>
<td>-12.4%</td>
</tr>
<tr>
<td>Financing cash flows</td>
<td>187.0</td>
<td>150.3</td>
<td>213.7</td>
<td>150.3</td>
<td>18.1%</td>
</tr>
<tr>
<td>Profit before tax and interest</td>
<td>2,831.5</td>
<td>2,780.9</td>
<td>3,221.0</td>
<td>2,780.9</td>
<td>14.8%</td>
</tr>
<tr>
<td>Tax</td>
<td>0.0</td>
<td>0.0</td>
<td>0.0</td>
<td>0.0</td>
<td>-1.0%</td>
</tr>
<tr>
<td>Profit after tax</td>
<td>2,831.5</td>
<td>2,780.9</td>
<td>3,221.0</td>
<td>2,780.9</td>
<td>14.8%</td>
</tr>
</tbody>
</table>

#### Statement of financial position

<table>
<thead>
<tr>
<th></th>
<th>6 weeks</th>
<th>52 weeks</th>
<th>6 weeks</th>
<th>52 weeks</th>
<th>% change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total current assets</td>
<td>3,410.1</td>
<td>2,918.9</td>
<td>3,431.3</td>
<td>2,918.9</td>
<td>1.1%</td>
</tr>
<tr>
<td>Total current liabilities</td>
<td>712.6</td>
<td>633.4</td>
<td>712.6</td>
<td>633.4</td>
<td>1.4%</td>
</tr>
<tr>
<td>Net current assets</td>
<td>2,697.5</td>
<td>2,285.5</td>
<td>2,718.7</td>
<td>2,285.5</td>
<td>1.8%</td>
</tr>
<tr>
<td>Net assets</td>
<td>3,490.0</td>
<td>3,068.1</td>
<td>3,539.0</td>
<td>3,068.1</td>
<td>1.1%</td>
</tr>
</tbody>
</table>

#### Additional information

<table>
<thead>
<tr>
<th></th>
<th>6 weeks</th>
<th>52 weeks</th>
<th>6 weeks</th>
<th>52 weeks</th>
<th>% change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash (and bank balances)</td>
<td>3,010.2</td>
<td>2,117.6</td>
<td>1,549.1</td>
<td>1,549.1</td>
<td>-24.8%</td>
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<tr>
<td>Total</td>
<td>3,422.6</td>
<td>3,068.1</td>
<td>3,431.3</td>
<td>3,068.1</td>
<td>1.1%</td>
</tr>
</tbody>
</table>

#### Reconciliation between trading and operating profit

<table>
<thead>
<tr>
<th></th>
<th>6 weeks</th>
<th>52 weeks</th>
<th>6 weeks</th>
<th>52 weeks</th>
<th>% change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Profit before interest and tax</td>
<td>1,346.7</td>
<td>1,209.7</td>
<td>1,307.2</td>
<td>1,209.7</td>
<td>14.6%</td>
</tr>
<tr>
<td>Tax</td>
<td>0.0</td>
<td>0.0</td>
<td>0.0</td>
<td>0.0</td>
<td>-1.0%</td>
</tr>
<tr>
<td>Profit after tax</td>
<td>1,346.7</td>
<td>1,209.7</td>
<td>1,307.2</td>
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